



Title of Role	The Money Charity Trustee
Location	Based at home although the office is in Clapham, London
Working with	Board of Trustees & CEO
Hours/Days	Approximately half a day to a day a month, including a quarterly board meeting
Purpose of Role	
<p>Our vision is that everyone achieves Financial Wellbeing by managing their money well. We empower people across the UK to develop the skills, knowledge, attitudes and behaviours to make the most of their money throughout their lives.</p> <p>We achieve this by developing and delivering products and services which provide education, information and advice on money matters for those in the workplace, in our communities and in education. We also influence and support others to promote Financial Capability and Financial Wellbeing, through consultancy, policy, research and media work.</p> <p>We have an experienced and passionate board who provide us with expert leadership and governance. However, we are currently lacking trustees with expertise gained in the charitable sector. We are therefore looking for trustees who have executive level charity experience. Specifically we are looking for trustees who have expertise in charity fundraising and business development.</p> <p>The new trustee(s) will provide leadership and experience to the board on leading and growing a third sector organisation, specifically growing the organisation's funding, traded income and the development of profitable products and services that also fulfil our purpose. Bringing strategic and analytical skills, they will support our team in reviewing and developing our funding, income generation and customer management processes to increase and better forecast our funding and income.</p> <p>Through the leadership of this role, the board will be able to better understand the needs and unique challenges of leading a charity. They will help appraise strategic opportunities that arise, as well being able to offer supportive challenge on the fundraising strategy, sales funnel and sales opportunities and activity of the organisation.</p>	
What work will I be doing as a Trustee?	
<ul style="list-style-type: none"> • Provide thought leadership and new ideas from the third sector on the areas of fundraising, business development, product/service development and/or customer relationship good practice • Advise on our fundraising strategy and analyse alternative and supplementary approaches • Advise on the sales cycle and process for the organisation's current trading activity and identify strengths, weaknesses, opportunities and threats to the board • Identify routes for sales and services to new and existing customers 	

- Perform the usual duties of a trustee, including:
 - ensuring that the charity has a clear vision, mission and strategic direction and is focused on achieving these
 - being responsible for the performance of the charity and for its “corporate” behaviour; ensuring that the charity complies with all legal and regulatory requirements
 - undertaking an ambassadorial role for The Money Charity where opportunities arise
 - attending quarterly meetings of trustees
 - avoiding any conflict of interests
 - reflecting annually on the board’s performance and your own performance as a trustee
- As a company limited by guarantee and a registered charity, all Trustees are required to fulfil the [legal responsibilities as a trustee](#) in addition to the legal [responsibilities of being a Director](#) of a company in England and Wales.

What experience and skills will I need to do this role?

- Successful track record in the areas of fundraising and/or business development, sales and/or product development in a charitable organisation
- Experience of working at a senior management/leadership level
- Demonstrable and practical experience of training or coaching to enable others to grow their skills and confidence
- Extensive networks, with a willingness to draw on contacts as appropriate
- Ability to work as part of a team and willingness to take collective responsibility for the governance of the charity
- Ability to work at a strategic and visionary level whilst understanding the detail and complexities of delivery, with the influencing skills needed to bring staff and stakeholders along with plans
- Ability to analyse risks and opportunities, taking a balanced approach to both.

What can The Money Charity offer me through this role?

- Make a significant difference to a charity that has ambitious expansion plans through a new strategy
- The unique opportunity to develop existing skills and gain leadership and governance experience as a charity trustee
- Full induction and training given by The Money Charity, including the roles and responsibilities of the Board of Trustees
- Access the training we offer to staff and beneficiaries, including auditing, financial training and shadowing our delivery in schools, workplaces and communities
- Trustee positions are voluntary, however, expenses such as for travel and sustenance and access requirements will be reimbursed where agreed

Application

To apply for the role, please email a CV and covering letter (no more than 2 A4 sides) setting out how you meet the requirements and why you want to be a trustee of The Money Charity to jobs@themoneycharity.org.uk